



جمهوری اسلامی ایران

وزارت صنعت، معدن و تجارت

سازمان توسعه تجارت ایران

« بسمه تعالی »

« تولید ، دانش بنیان و اشتغال آفرین »

شماره: ۱۶۴۴۲/۹۱۰/۰۱

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پوست:

جناب آقای مسائلی

دبیر محترم سندیکای صنعت برق ایران

شماره: ۶۶۹۴۴۹۶۷-۰۲۱

با سلام

احتراماً، به پیوست تصویر درخواست شرکت روس TUMOV، تولیدکننده AFDD با نام تجاری Ecolight مبتنی بر اعلام آمادگی برای همکاری با شرکت‌های ایرانی در خصوص فروش محصول و یا ایجاد خط تولید مشترک ارسال می‌شود. خواهشمند است دستور فرمایید مراتب به واحدهای مرتبط اطلاع‌رسانی و شرکت‌های علاقه‌مند برای پیگیری‌های آتی به این دفتر منعکس گردد. / ۳۲۸۷۵۱

رضا خدایی  
رئیس دفتر تبلیغات اقتصادی

اداره عالی صادرات بازرگانی جمهوری اسلامی ایران

نشانی: تهران ولیعصر (عج) بزرگراه شهید چمران، صندوق پستی ۱۱۴۸ تجریش، کد پستی ۱۹۳۹۵، تلفن: ۲۱۹۱۹، دورنگار: ۲۲۶۶۴۰۴۵-۲۲۶۶۴۰۴۴

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Ecolight Ltd.  
CEO  
Mr. Fedor Nemtsov

Trade Promotion Organization of Iran (TPO)  
Head of the TPO  
Mr. Alireza Peyman Pak

July 8, 2022

Dear Mr. Pak,

I am writing to you with the recommendation of the Head of Trade Representation of Russian Federation in the Islamic Republic of Iran Mr. Rustam Zhiganshin (in CC).

ECOLIGHT Ltd. is an innovative Russian various low-voltage electrical equipment manufacturer, operating under the ECOLIGHT brand. Since 2015, the company has developed and launched a new Arc Fault Detection Device (AFDD) with a unique operation algorithm. This latest iteration will help to reduce the number of fires caused due to electrical main faults by more than a factor of two.

Worldwide statistics show a significant share of fires caused by faulty electrical circuits all over the world. A new level of property fire safety is provided by Arc Fault Protection Device (following Miniature Circuit Breakers (MCB) and Residual Current Device (RCD)).

AFDD TUMOV by ECOLIGHT Ltd. have competitive advantages:

- Compliance with the standard IEC 62606-2016;
- Zero level of false positives;
- The world's best signal processing algorithm;
- Special Test Unit for AFDD coverage area monitoring;
- Operating in distributed circuits.

Where AFDDs should be installed.

AFDD should be used primarily in social infrastructure objects such as schools, kindergartens, student dormitories, clinics, hospitals or nursing homes, i.e. where emergency evacuation of people is particularly complicated. As the next step, this type of device should be installed in public and residential premises, as well as other premises where people spend a lot of time. It is equally important to install AFDDs in places where irreplaceable historical and cultural valuables are stored and exhibited, such as archives, libraries or museums.

The experience of AFDDs (as recorded by ECOLIGHT Ltd.) indicates that one in four of every installed device helped to identify fire-hazardous defects in electrical circuits and electrical appliances and prevent possible fires.

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ECOLIGHT Ltd. is looking for reliable partners in Iran to promote and use AFDD TUMOV. The following steps of cooperation with an Iranian partner can be applied:

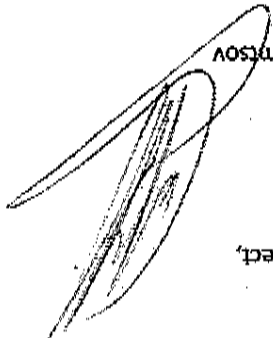
- Delivery of finished devices within the first phase;
- Establishment of a joint venture in Iran to produce devices under the local brand.

More info at AFDD TUMOV official web-site: <https://tumov.pro/en/>.  
 Special att. to FAQ section: <https://tumov.pro/en/faq/>.

AFDD TUMOV presentation attached.

Foreign trade manager at ECOLIGHT Ltd. Yury Ushakov (+7 965 418 6190, y.ushakov@ecolight.ru) would be happy to provide you more info with.

With respect,

  
 Fedor Nemtsov  
 CEO

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